

TANK STORAGE ASIA

SINGAPORE EXPO
11 - 12 DECEMBER 2012

3 EASY WAYS TO BOOK

Download the form, complete it and send back to us via
Email: lisa@stocexpo.com
Fax: +44 (0)20 8892 1929
Tel: +44 (0)20 8843 8808

DELEGATE FEE

		1 Day	2 Days
FULL RATE	SGD	\$1,075	\$1,615
	EURO	€650	€975

Delegate fees include **full access** to the conference and **free entry** to the exhibition, **coffee break refreshments** and **full buffet lunch** provided in the exhibition hall. Access to the **networking reception** at the event and to all **presentations** after the event.

MULTIPLE DELEGATE OFFER

- Full rate for the first delegate booking
- 15% discount on the second delegate booking
- 30% discount on the third delegate booking
- Register **3 or more** delegates from the same company and receive a **30% discount** on the third and subsequent bookings.

EXHIBITOR/SPEAKER OFFER

- 10% discount** for delegates from companies exhibiting or speaking.

CANCELLATION POLICY:

For cancellations, the following refunds will be applicable:

- Up to 4 weeks before: 75% refund
- Up to 3 weeks before: 50% refund
- Up to 2 weeks before: 25% refund
- Up to 1 week before: 0% refund

PAYMENT OPTIONS

Please charge my credit card Total amount: _____

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DELEGATE DETAILS

ATTENDEE 1 register for:

Exhibition Only 1 Day 2 Days

Name: _____

Job title: _____

Email: (block capitals please) _____

Phone: _____

Name of approving manager: _____

ATTENDEE 2 register for:

Exhibition Only 1 Day 2 Days

Name: _____

Job title: _____

Email: (block capitals please) _____

Phone: _____

Name of approving manager: _____

ATTENDEE 3 register for:

Exhibition Only 1 Day 2 Days

Name: _____

Job title: _____

Email: (block capitals please) _____

Phone: _____

Name of approving manager: _____

COMPANY DETAILS:

Company: _____

Address line 1: _____

Address line 2: _____

Postcode: _____

Country: _____

Phone: _____

Fax: _____

Signature (required): _____

Which of the following best describes your organisation type?

- Terminal operator
- Contractor
- Other (please specify)
- Oil / petrochemical
- Equipment supplier

Which of the following best describes your job function?

- Application engineer
- CEO
- Economist
- General engineer
- Key account manager
- Maintenance manager
- Marketing manager
- Oil Terminal operator
- Operations technician
- Process engineer
- Project developer
- Business development manager
- Consultant
- Financial manager
- Inspector
- Maintenance engineer
- Managing director
- Mechanical engineer
- Operations manager
- Plant manager
- Production manager
- Purchasing / procurement manager
- Safety engineer
- Systems / process engineer
- Other (please specify)
- Quality & safety manager
- Sales / account manager
- Technical manager

What role do you play in purchasing / decision making?

- I make the final decision
- I influence
- I specify
- Other (please specify)

REGISTER TODAY!

Email: lisa@stocexpo.com Fax: + 44 (0)20 8892 1929 Post: easyFairs UK Ltd., 8 Oak lane, Twickenham, TW1 3PA, UK 
 Tel: +44 (0)20 8843 8808 www.tankstorageasia.com

Your unique ticket reference:

TANK STORAGE ASIA

SINGAPORE EXPO
11 - 12 DECEMBER 2012

THE LEADING EVENT FOR THE ASIAN TANK STORAGE SECTOR CONFERENCE PROGRAMME



See inside for the full CONFERENCE PROGRAMME featuring an EXCLUSIVE SPEAKER LINE UP of over 20 of the industry's leading experts including...



Tan Wooi Leong
Jurong Consultants



Sanjeev Sisaudia
Gulf Petrochem



Mohamed Mercian
TRI-ZEN



Matthew Blake
Teekay



Colin Allcard
Channoil Consulting



Patrick Kulsen
PJK International

DON'T MISS OUT!

To book your place at the Tank Storage Asia 2012 Conference visit www.tankstorageasia.com

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CONFERENCE 2012

So what's happening in Asia?

The Tank Storage Asia Conference covers the whole Asia region and beyond. From the Middle East to China and New Zealand, participants will be given exclusive insight into key factors that are shaping the bulk liquid storage industry from practical to economic perspectives. These include:

- Maximising storage opportunities in Singapore
- Growth throughout the region, including floating storage requirements
- Process management, risk control and disaster response
- Liquid storage trends in China
- Regulatory and environmental concerns
- Understand economic fundamentals, including supply and demand predictions
- The benefits of new communications technology
- Surviving natural disasters



BOOK YOUR PLACE TODAY AT
www.tankstorageasia.com

DAY ONE: 11 DECEMBER 2012

09:00 Chairman's opening remarks
Colin Allcard, Managing Director, Channoil Consulting

09:15 Outlook for the bulk liquid storage market in Asia

- Current capacity and future storage requirements
- New market entrants
- Storage growth and investment opportunities
- Key success factors for a storage terminal

Mohamed Merican, Lead Consultant, TRI-ZEN

09:45 Making more storage space in Singapore

- Development of very large floating structures
- Expansion plans in Singapore & around Singapore
- Underground storage rock caverns
- Future potential for growth

Tan Wooi Leong, Vice President (Oil & Gas), Jurong Consultants

10:15 Understanding current market fundamental and the impact on storage capacity

- Recent developments and possible scenarios for the forward curve
- Changes in trade flows and stockpiles
- Demand for storage capacity

Patrick Kulsén, Oil Market Analyst and Director, PJK International



10:45 Networking break in exhibition hall

11:30 Developments in Malaysia: focus on southern Johor

- Investment opportunities
- Local market challenges
- Malaysia's viability as a storage hub

Brian Mak, Business Development Manager, Benalec Holdings

12:00 Outlook for the bulk liquid storage market in Fujairah

- Market outlook for the Middle East
- Current capacity and future growth opportunities
- Gulf Petrochem's expansion plans

Sanjeev Sisaudia, Group Chief Executive Officer, Gulf Petrochem

12:30 Networking lunch in exhibition hall

14:00 Opening remarks from the chair

14:15 Outlook for product balances and trade flows in Asia

- Storage opportunities
- Impact of recent changes in the refining landscape
- Future of storage demand and rates in Asia
- Key success drivers in storage operations

Onur Capan, Manager of Downstream Oil Service, Wood Mackenzie

14:45 Overview of tanker market supply and demand for the next five years and the ability to meet floating storage requirements

- Market developments and shifting trade patterns for clean and dirty
- What rate environment are we likely to be experiencing
- Why other businesses take older vessels away from storage

Matthew Blake, Director of Business Development, Teekay

15:15 Networking break in exhibition hall

15:45 Avoiding major incidents at bulk liquid storage facilities through risk management

- An overview of the most common environmental and fire presentation risks facing a typical Asian bulk liquid storage facility
- Methods of evaluating these potential risks, and examples of how to address these risks in a systematic and optimal approach

Ed Fahline, Environmental Engineer, GSM Asia

16:15 How depots and terminals use and benefit from new communication technologies

- Improve your business through Key Performance Indicators
- Using web technology - flexible and secure
- Applying wireless networks

Bertram Kuld, Product Manager, Endress+Hauser

16:45 Complying with vapour recovery regulations
Guillaume Heurteloup, CarboVac Environmental Services

17:15 Close of day one



DAY ONE: 12 DECEMBER 2012

09:00 Chairman's opening remarks
Mohamed Merican, Lead Consultant, TRI-ZEN

09:15 Opportunities in the liquids storage industry in China

- Brief overview of the storage industry in China, regions, major players etc.
- Recent trends
- Drivers of the storage industry
- Problems of the industry
- Opportunities for investment

Karl Sanders, Senior Consultant (China representative), Downstream B.V.

09:45 Strategic storage policies and how these impact the storage market in Asia

- Summary of strategic petroleum reserves by region
- Political uncertainty and the impact on strategic storage
- Highlight on storage market in Vietnam and Thailand

Alexander Wood, CEO, AWR Lloyd

10:15 Networking break in exhibition hall



10:45 Lessons learnt from the Christchurch earthquakes, New Zealand

- Tank and terminal structural integrity
- Disaster preparedness

Brent Cooper, Terminal Operations Manager, Z Energy

11:15 Impact of refinery changes on terminal operators

- Global oil demand projections
- New refining developments in Asia and the Middle East
- Closure of refining capacity in the Atlantic Basin
- Changes to oil product trade flows
- Impact on terminal operations

Colin Allcard, Managing Director, Channoil Consulting

11:45 Implementing Health, Safety and Quality Control Measures at the Terminal
Waddah Ghanem, Director of EHSQ, ENOC

12:15 Networking lunch in exhibition hall

13:50 Opening remarks from the chair

14:00 Emergency response planning
Michael E. Allcorn, Managing Director, Alert Disaster Control (Asia)

14:30 Taking valuable lessons from incidents such as Jaipur and Buncefield

- Avoiding major incidents through risk management
- Examples of process safety considerations
- Are your safeguards actually working?
- What does an operational audit involve and what should you be looking out for?

Ivica Ninic, Lead Engineer, Sherpa Asia Consulting

15:00 Networking break in exhibition hall

15:30 Integrating biofuels into storage terminals

- Regional production targets for biofuels (ethanol, biodiesel, others)
- Demand for new storage supply and blending infrastructure
- Key growth regions and demand for storage capacity
- Location options and preferences
- Opportunities for tank farm investors

Anthonie Versluis, Managing Partner Malaysia, Roland Berger Strategy Consultants

16:00 Wireless applications in a refinery

Gary lam, Project Engineer, Chevron Oronite Singapore
Ulf Johannesson, Emerson Process Management

17:00 Close of Day Two



Who should attend?

Places will be allocated on a first-come first-served basis. Professionals from within the following fields are encouraged to register early to guarantee attendance:

- Quality and safety
- Systems and process
- Maintenance
- Strategy, finance and economy
- Key decision makers
- Terminal operators
- Sales and marketing
- Operations



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Don't miss the FREE to attend exhibition running alongside the Conference!
Register at www.tankstorageasia.com

Book your place NOW for the Tank Storage Asia 2012 Conference at www.tankstorageasia.com or phone: +44 (0)20 8843 8808